

Warewash & Laundry

What do we do?



- Free next day delivery with no minimum order in the metro area
- Complete line of dish and laundry chemicals
- State of the art dispensing equipment
- Extensive installation services
- Dish machine sales and leasing
- Experienced service technicians
- Routine and emergency service

The Process

1. Introductory meeting to establish goals
2. Schedule a professional, no-cost survey to gather data
3. Set a follow up meeting to discuss findings and share value of recommended program
4. Schedule time to convert existing equipment over to your new state of the art dispensing systems
5. Initial and on-going training with staff on proper procedures to ensure efficiency
6. Deliver routine preventative and emergency service for your dispensing systems and equipment

Customized
Service
Plan

Fewer
Rag-Out
or Linen
Rejects

High
Service
Level

Rapid
Customer
Service

Maintain
Inventory
Levels

Direct
Delivery to
Storage

Troy Elliott

Warewash & Laundry Operations Manager

Troy started part time in the Warewashing & Laundry industry in 1988 at Pro-Serv in Big Lake, MN moving to full time in 1993 after completing his Business Management degree. Troy became an owner and learned the business from all angles over the next decade including: sales, management, finance, purchasing, quality control, installation, training and service. Troy's passion for the industry and customers has continued to grow over the years. Joining the Business Essentials team has allowed him to focus on what is most rewarding to him: helping people solve their problems while providing them with an exceptional, old school customer experience.



Do you feel you get too many linen rejects with your current chemical program?

Does your current service meet your time and cost expectations?

Do you want to change anything about your current service?

What could be improved with your service/delivery program to better meet your needs?

Would you like more training for your laundry staff?

What are you looking for in your Warewash & Laundry service/delivery provider?

Notes:
